



**UNAMA'KI BUSINESS SEMINAR
PROCUREMENT & CONTRACT BID PREPARATION**

**PLACE: MEMBERTOU TRADE & CONVENTION CENTRE
KLUSCAP "D" (2ND FLOOR)
DATE: WEDNESDAY, NOV. 25TH, 2009
TIME: 10AM – 3:00PM
REGISTRATION STARTS AT 9:30AM**

**Are you a business owner who would like to expand sales?
Are you interested in learning about what government buys?**

**Would you like to meet federal and provincial government
representatives with whom you can do business?**

**If you answered "YES" to any of these questions,
this FREE Procurement Seminar is for you!**

To do more business together, suppliers need to know what government is looking for and how they operate, and we need to know what they have to offer and what information they need to bid on government tenders.

Learn about the fundamentals of selling goods and services to government.

UNAMA'KI BUSINESS SEMINAR DETAILS

This seminar will allow you to hear representatives from Public Works and Government Services Canada and the Province of Nova Scotia as well as Industry players such as Irving.

They will inform you about business opportunities, and answer questions about the procurement process, how to best prepare your bids and what your business needs to know to give you the best opportunity to secure contracts.

SCHEDULE OUTLINE (NOV. 25TH/09)

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| 9:30am | Registration of Participants |
| 10:00am | Morning Seminar – “Doing business with Governments” Presentation of procurement and contract bid preparation from the Provincial and Federal Governments |
| 12:00pm | Lunch – Light snacks will be provided |
| 1:00pm | Afternoon Seminar – “Doing business with Industry” Presentation from industry partners such as Irving and other Industry partners that will be present at the seminar |

**To register: Please contact Robert Bernard by e-mail at:
robertbernard@membertou.ca
or register by phone to Laura Prosper at 902.562.4700 (9am-4:30pm)**

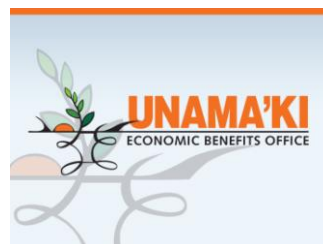
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